

Bulk Rate US Postage **PAID** Menlo Park Permit No. 934



Sun Microsystems Computer Company 901 San Antonio Road, MS PAL02-302 Palo Alto, CA 94303-4900





Brought to you by SunTelco

The Wireless market is exploding around the world and that means opportunity!

You can cash in on this opportunity to help pave your way to \$unri\$e.

Watch the mail for your *Wireless Sales Opportunity Guide* containing vital information for your selling success into the Wireless market. The *Guide* includes Business Trends, Hot Opportunities, Partners for Success and much more.

As an added incentive to get you started, SunTelco is giving away five Motorola Startac phones to the five fast-starters who are the first to answer the following questions correctly:

- 1. Name 2 of the 3 Hot Opportunities.
- 2. Who was the Sun partner for the PrimeCo win?
- 3. What does the acronym NEBS stand for?
- 4. What total \$\$ amount is forecast for Wireless OSS & BSS sales in the year 2000?
- 5. What are 3 of Sun's recent acquisitions that will help exploit the Java/Internet paradigm in the network?

The answers are in the *Guide*. Fax back this card with the correct answers to 650/473-7145, attn. Communications by 20 February. Winners will be announced by 2 March.

Good Luck and Good Selling!

Chris Hurst and the SunTelco Team



